



I M T E C H   T E L E C O M   &   J U N I P E R



M A N A G E D   S E R V I C E S   M A D E   E A S Y



D A V I D   M I L L A R   -   S A L E S   D I R E C T O R



Monday, June 18, 2007



# PROFILE IMTECH N.V

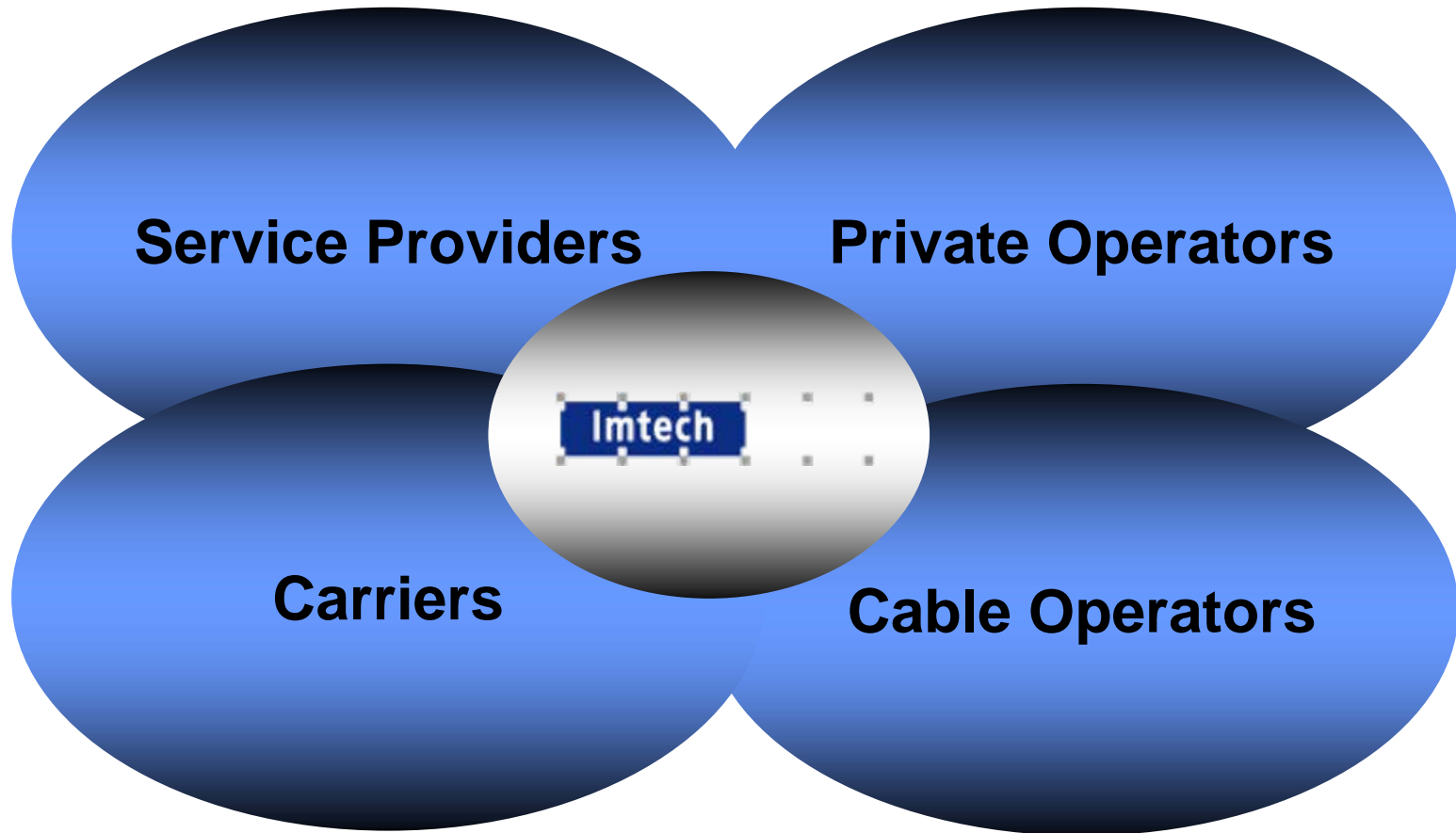


- European provider of Technical Services in the area of:
  - Electrical Engineering
  - Mechanical Engineering
  - ICT and Telecom
- Ca 16.000 Employees, Turnover > 2.8 Billion Euro
- Publicly held at the AEX
- Measurable value add to our customers by:
  - Total Solutions from Consultancy and Design to Build, Integration and Maintenance.

# OUR MARKET



## Carrier Class Infrastructures & Services



# PURPOSE OF TODAY



- Regular event
- Create a Community of common interests
- A smarter way to approach Managed Services
- Market place and business opportunity
- Managed Services enablement (Connect)
- Access to people and demonstrations

# AGENDA



- 09:30 Registration - Coffee
- 10:00 Welcome/Introduction David Millar
- **10:05 Managed CPE Solutions using NetScreen, SSG, J-Series & NetScreen Manager**
- • Solutions overview (20m) Gabor Hadrevi
- • Business Case Overview (15m) Andy Bell
- • Demo (20m) Ian Parker
- • Q&A (5m)
- **11:05 BREAKOUT - Coffee (30m)**
- **Chance to see demo in more detail**
- **11:35 Managed TDM to IP Solutions using Circuit To Packet**
- • Solutions overview (20m) Simon Crocker
- • Business Case Overview (15m) Andy Bell
- • Demo (20m) Mike Schofield
- • Q&A (5m)
- **12:35 Managed Services made easy using Connect** David Millar
- **13:00 Buffet Lunch (1hr)**
- **Chance to see demos in more detail**
- 14:00 Advanced Managed Services Clinics (All)