



I M T E C H T E L E C O M



FREDRIC WALLSTEN
SALES MANAGER



Wednesday, October 24, 2007





Välkomna

FUTURE NETWORKS

KEYNOTE SPEAKER:
Per-Arne Sandegren an IDC analyst
PLUS 8 strategic technology partners

KISTA SCIENCE TOWER
STOCKHOLM
SWEDEN

OCTOBER 23RD 2007

The poster features a background of a server room with rows of server racks. The text is overlaid in white and blue. A blue oval highlights the keynote speaker information.



Market Trends

In a landmark case, a Belgian ISP has been ordered to block or filter out traffic that is copyright infringing material. A Belgian court ordered Scarlet, former part of Tiscali, to put in place the "technical instruments" to do this within six months.

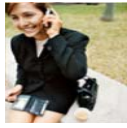
Imtech Telecom, Market news for the service provider Community
-September 2007

"Vi är på väg mot ett läge då vi pratar mer om reklamintäkter än om hur mycket abonnenterna betalar i månadsavgift."

Scott Kriens, CEO Juniper Networks
BWF - 2007

".....Ju högre trafiken blir desto mer annonsintäkter får de. Vi och de andra telebolagen får ingenting, vi förväntas bara stå för den dyra nätutbyggnaden. Därför måste vi börja ta betalt för den trafik som kunderna verkligen har och ge prioritet åt viss trafik"

Johan Lindgren, vd för Telenor i Sverige
SvD - Publicerat 30 juli 2007



Certifierade ethernettjänster håller för röst och hd-video "Redo för prime time"

Artikel i *Telecom idag* 2007-06-21

–Vår, och hela branschens, stora -utmaning i höst blir hur vi ska hantera kapaciteten i mobilnäten och hur vi ska ta betalt för den. Vi närmar oss trösklarna snabbt och tidigt nästa år måste vi göra uppgraderingar för att klara kapaciteten, säger Johan Lindgren.

Johan Lindgren, vd för Telenor i Sverige
SvD - Publicerat 30 juli 2007

Sommaren 2007 bjöd på högtryck för mobildata och sms. Totalt ökade datatrafiken i Telias mobilnät med över 700 procent.

Artikel i *Telecom idag* 2007-09-14



- *Mobile backhaul*
- *Fixed Mobile Convergence*
- *IPTV, webTV*

- ✓ *Carrier Ethernet*
- ✓ *Network Control*



Agenda

08.30 – 08.35 REGISTRATION / COFFEE / EXHIBITION

09.00 – 09.20 Welcome from Fredric Wallsten, Sales Manager, Imtech Telecom Sweden

09.20 – 10.00 Keynote Speaker - Per-Arne Sandegren, IDC, Communication Services
- Convergence and IP-fication

10.00 – 10.15 COFFEE / EXHIBITION

PRESENTATIONS COMMENCE

10.15 – 10.55 Ellacoya - NGN: Bigger and Better! 10G meets Network Intelligence

10.55 – 11.35 Corrigent - Converging Circuits & Packets on Ethernet Networks

11.35 – 12.15 World Wide Packets - True Carrier Ethernet

12.15 – 12.35 LUNCH / EXHIBITION

13.00 – 13.40 Foundry Networks - Foundry Advanced Ethernet Solution

13.40 – 14.20 Juniper Networks - Multiplay

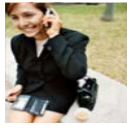
14.20 – 15.00 Alcatel-Lucent - Using Fixed/Mobile Convergence to Competitive Advantage

15.00 – 15.15 COFFEE / EXHIBITION

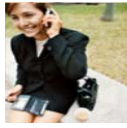
15.15 – 15.55 NetAdmin - Open Network Provisioning

15.55 – 16.45 Ciena - Delivering Carrier Grade Ethernet Transport Infrastructures

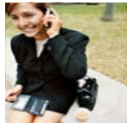
16.45 – 17.30 CLOSE & DRINKS PLUS IPOD GIFT



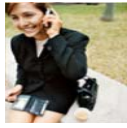
- ✓ Paus för - kaffe, lunch
- ✓ Utställning
 - ✓ Passa på och prata med Imtech och leverantör som är här
- ✓ Toalett
- ✓ Mobil
- ✓ Avslutning



Imtech Telecom

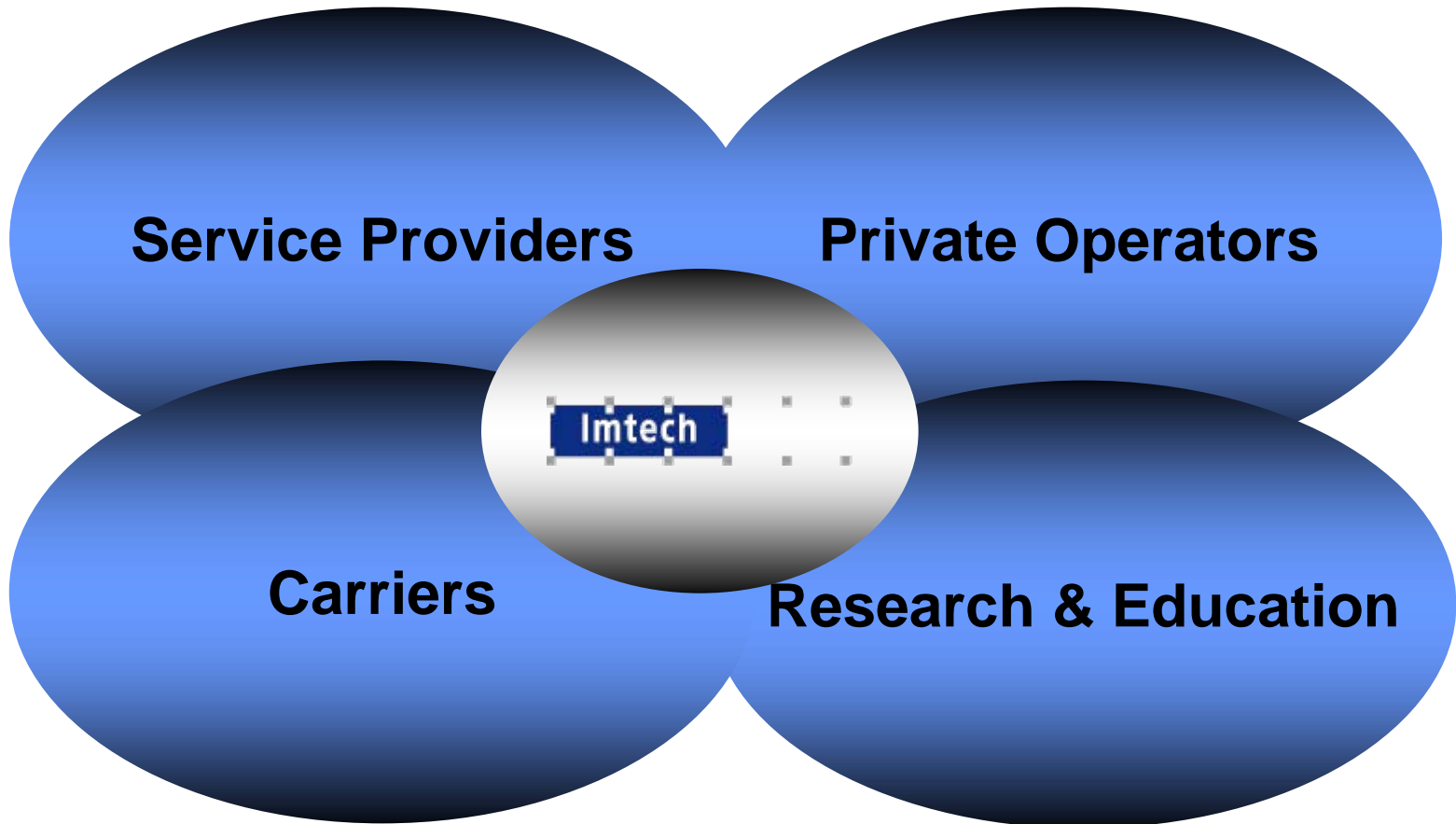


- European provider of Technical Services in the area of:
 - Electrical Engineering
 - Mechanical Engineering
 - ICT and Telecom
- Ca 16.500 Employees, Turnover > 2.8 Billion Euro
- Publicly held at the AEX
- Measurable value add to our customers by:
 - Total Solutions from Consultancy and Design to Build, Integration and Maintenance.



OUR MARKET

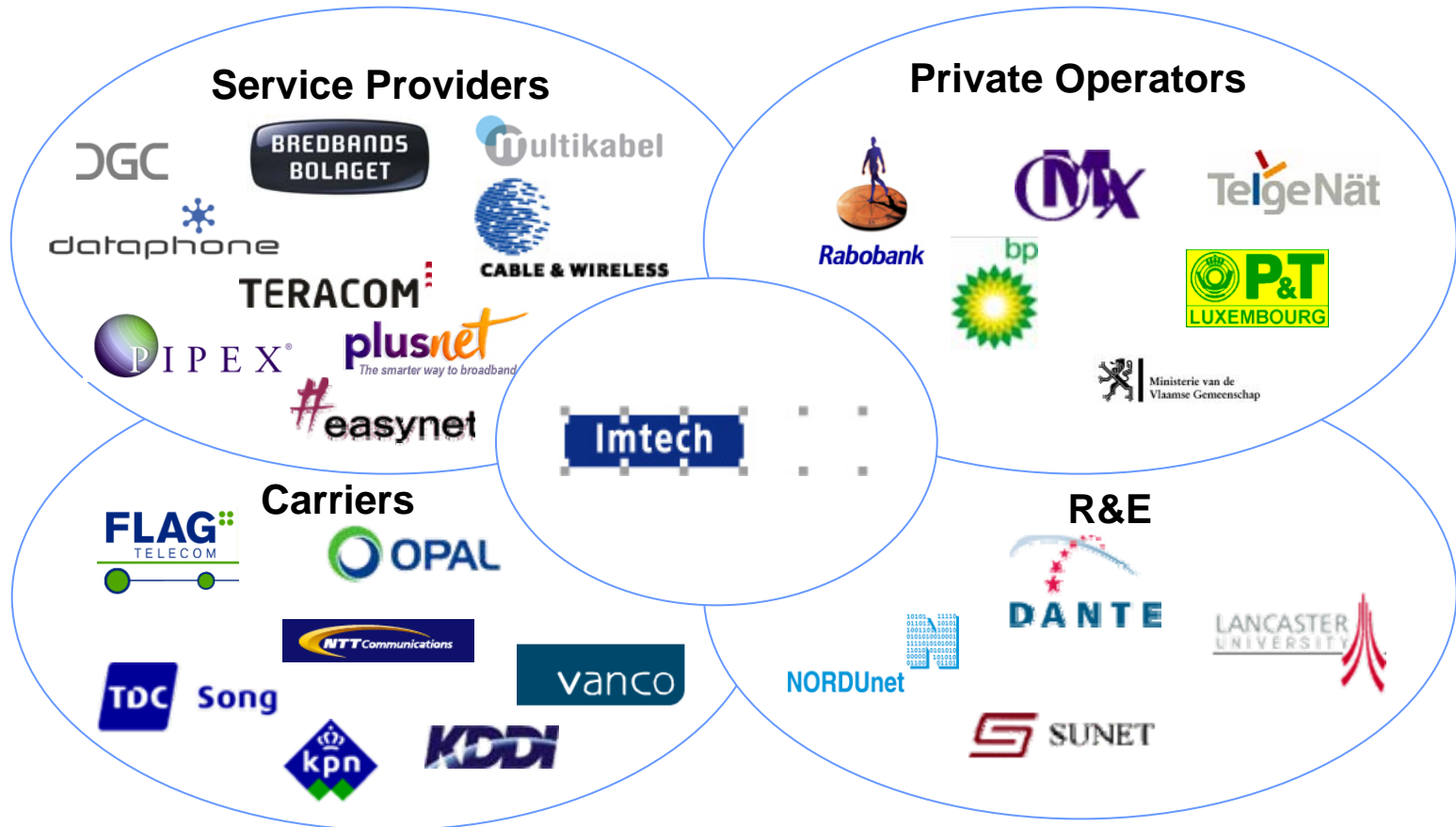
Carrier Class Infrastructures & Services

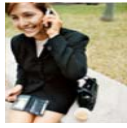




OUR CUSTOMERS

Carrier Class Infrastructures & Services





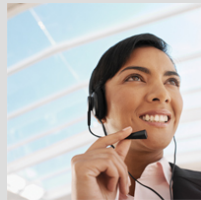
PRODUCTS

QoS Management

Security



DATA



VOICE



VIDEO



MOBILITY

Broadband Access

IP infrastructures

Mobile and Fixed infrastructures



SERVICES



**Consultancy
& Design**



**Solutions &
Products**



**Operations &
Maintenance**



**Construction &
Installation**



VALUE ADD

- Involvement in our customers' business
- Proactive engagement across all areas
- Technology and Market knowledge
- Focus on Enabling Next Generation Services
- Best of breed Partner portfolio
- Deployment assurance
 - Fast time to market in Construction and Roll-out
 - High quality standards and project Management
- Full-service integration capabilities
- Operational and Maintenance Services (24x7)
- Stability and Credibility (Part of Imtech NV)



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